

Date: 16<sup>th</sup> March 2014

Ref.

## To Whom It May Concern

### Sub: Satisfactory Performance & Appreciation Certificate

We write this open letter to confirm that we have been trading with BE/ARACOM Co., since early 2010 supplying them with a range of energy cables. Since this time our turnover with them has increased each year and they have aggressively marketed and promoted our products within the KSA. We have found BE/ARACOM Co., to be a highly effective partner and they are now one of our main Agents/Distributors. We have found them to be a reliable, professional, and honest trading partner and a highly effective route to market.

We look forward to many years of continued growth from this relationship and as a route to market on new products that we intend to launch.

Name: Colin Stuart McKay

Title: General Manager (Sales & Marketing)

Signature: 

Stamp:



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استثمار مشترك بين حكومة دبي وحكومة ابوظبي

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شركة دبي للكابلات (الخصوصية) المحدودة

ص.ب: ١١٥٢٩ ، دبي

الإمارات العربية المتحدة

هاتف: ٨١٥٨٨٨٨ (٤-٩٧١)

فاكس: ٨١٥٨١١١ (٤-٩٧١)